



# WELCOME ORIENTATION WORKBOOK



Vital information to launch your **THREE BUSINESS**

## YOUR ACCOUNT

Name: \_\_\_\_\_  
Username: \_\_\_\_\_  
Account #: \_\_\_\_\_

## YOUR WEBSITES

Congratulations on becoming a Brand Ambassador of THREE! You are a spark of wellness to the world! Here are two important websites that comes with your annual Brand Ambassadorship.

### <https://office.iii.earth>

This is where you access and manage your account and business. Login with your username and password. The back office contains a wealth of information and resources for you to seamlessly run your business including real time tracking of your sales teams and customer purchases. Be sure to log in and verify your account information in your profile.

### [https://\"your username\".iii.earth](https://\)

This is your replicated website to share and promote this state-of-art product line and global business platform with your family, friends, colleagues, and acquaintances. This link is your doorway to a global business! Any purchases and enrollments through your site will be linked to your Backoffice.

## YOUR SUPPORT TEAM

Your Sponsor: \_\_\_\_\_  
Contact Info: \_\_\_\_\_

Your 3 Star Leader: \_\_\_\_\_  
Contact Info: \_\_\_\_\_

Corporate Support: 1- 888-847-3380  
Email: support@iii.earth  
Back Office Live Chat: Monday - Friday  
7am - 6pm MST

## YOUR RESOURCES

### Corporate Resources

- **THREE WALL**  
Corporate news & announcements
- **THREE App**  
Download iii.international from your smart phone app store



THREE WALL



THREE App

### Social Media

- [Youtube.com/@iiiearth](https://www.youtube.com/@iiiearth)
- [Facebook.com/three.int](https://www.facebook.com/three.int)
- [Tiktok.com/@three.international](https://www.tiktok.com/@three.international)
- [Instagram.com/three\\_international](https://www.instagram.com/three_international)



YouTube



TikTok



Facebook



Instagram

### Field Resources

- [Youtube.com/@sparkglobal.system](https://www.youtube.com/@sparkglobal.system)  
Home of trainings & event video archives in multiple languages



Spark Channel

## YOUR EVENTS

### Live Weekly Zoom Events

- **Global Business Showcase**.....Monday: 5pm PST
- **Empowerment Tuesday**.....Tuesday: 5pm PST
- **Wellness Wednesday**.....Wednesday: 5pm PST



Weekly Zoom

Join us at:

<https://us06web.zoom.us/j/89670149565>

### Live Weekly Local Events

Check with your sponsor to obtain local event schedules

### Regional & Local Events

Check postings at <https://wall.threeinternational.com>

## YOUR TOOLS

### Digital Tools

These tools are available on pages 8 through 10:

- ① **Opportunity Showcase**  
For people who want to learn more about the opportunity
- ② **Science Meets Wellness**  
For people who want to learn more about product & science
- ③ **Brand Ambassador Tools**  
For people who want to learn how to build the business



Opportunity Showcase



Science Meets Wellness



Brand Ambassador Tools

## YOUR NEXT STEPS

### Homework Assignments

**STEP 1:** Congratulations on starting your new business with THREE. Get ready for a wellness journey that will better you, your family, friends and many others in the area of physical, financial, and spiritual wellness. While our life-enriching products nurture our body, the financial rewards plan gets people excited to dream and dream big. To achieve sustainable success, it is important we identify our “WHY”. Your “WHY” will define your commitment and keep you consistent and persistent in the pursuit of your goals and dreams. Review your “WHY” with your sponsor and team leader. See page 5 for further guidance.

**STEP 2:** Watch the NDO (New Distributor Orientation) video on our SparkGlobal Youtube channel.



NDO Video

**Youtube.com/@sparkglobal.system**

Find it under: Playlist / Empowerment Tuesday

**STEP 3:** Your network is your net worth. People are your greatest asset and creating your list of contacts is important. See page 6 for further guidance.

**STEP 4:** What are your short-term goals? Write down your short-term goals for the next 6 months that work toward your “WHY”. See page 5 for further guidance.

**STEP 5:** Schedule an appointment with your upline 3 Star Leader to go over your ACTION PLAN: \_\_\_/\_\_\_/\_\_\_

## YOUR "WHY" & MOTIVATION

### What is your "WHY"?

Write down the top three things that drive, motivate & inspire you to succeed, and the reasons behind them:

1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_
3. \_\_\_\_\_  
\_\_\_\_\_

## YOUR SHORT-TERM GOALS

### What are your short-term goals?

Write down your short-term goals for the next 6 months that work towards your "WHY":

- Month 1. \_\_\_\_\_  
\_\_\_\_\_
- Month 2. \_\_\_\_\_  
\_\_\_\_\_
- Month 3. \_\_\_\_\_  
\_\_\_\_\_
- Month 4. \_\_\_\_\_  
\_\_\_\_\_
- Month 5. \_\_\_\_\_  
\_\_\_\_\_
- Month 6. \_\_\_\_\_  
\_\_\_\_\_

## YOUR TOP 10 SPARK LIST

### List the TOP 10 *SPIRITED* people

(People that are positive, energetic, hungry & relentless; full of spirit)

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

### List the TOP 10 *PURPOSEFUL* people

(People that are intentional, committed & purpose driven)

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

### List the TOP 10 *ACHIEVERS*

(People that are result-oriented, focused & success-driven)

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

### List the TOP 10 *RESOURCEFUL* people

(People that are solution-oriented, resilient & open-minded)

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

### List the TOP 10 *KIND* people

(People that are friendly, caring, giving & considerate)

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

## YOUR MEMORY JOGGER

Who do you know that are:

### A

Accountants  
Attorneys  
Acupuncturists  
Actors  
Artists  
Architects

### B

Barbers  
Business Owners  
Builders  
Bankers

### C

Chiropractors  
Church Members  
Classmates  
Coaches  
Chefs

### D

Designers  
Doctors  
Dentists  
Dietitians  
Data Analysts  
Dermatologists

### E

Engineers  
Electricians  
Environmentalists  
Editors

### F

Florists  
Financial Advisors  
Fashion Designers  
Freelancers

### G

Gardeners  
General Contractors

### H

Handyman  
Homemakers  
Housekeepers  
Hairstylists

### I

Insurance Agents  
IT Professionals  
Investment Bankers

### J

Jewelers  
Judges  
Journalists

### K

Kitchen Assistants  
Kung-Fu Teachers

### L

Librarians  
Lifeguards  
Lab Technicians

### M

Mechanics  
Mentors  
Marketers  
Musicians

### N

Nurses  
Nutritionists  
News Reporters

### O

Occupational Therapists  
Office Managers  
Optometrists

### P

PTA Members  
Programmers  
Personal Assistants

### Q

Quality Technicians  
Quoters

### R

Receptionists  
Retailers  
Real Estate Agents

### S

Stylists  
Scientists  
Social-Influencers  
Secretaries

### T

Teachers  
Tailors  
Trainers  
Travel Agents  
TV Personalities

### U

Ultrasonic Technicians  
Underwriters  
Utilities Operators

### V

Video Editor  
Veterinarians  
Vegetarians

### W

Waiters/Waitresses  
Web Designers

### X

X-Ray Technicians  
Xerox Operators

### Y

YouTubers  
Yoga Teachers  
Youth Leaders

### Z

Zoo Keepers  
Zumba Instructors  
Zoning Technicians





## OPPORTUNITY SHOWCASE

### THREE MOVEMENT



Discover our global movement & the philosophy of THREE  
(2 MINS)

### THREE COMPANY OVERVIEW



Build your future with THREE to do more, be more & live the life you deserve.  
(2 MINS)

### GLOBAL OPPORTUNITY PRESENTATION



Learn about our powerful business platform & life-changing products  
WITH **AMY DUNLAP & DR. FRED WILLIAMS** (56 MINS)

### FINANCIAL REWARDS PLAN



Learn about our rich & comprehensive comp plan  
WITH **LANCE SMITH** (26MINS)

PDF

### LAUNCH EVENTS



View Salt Lake City  
05/2023 (2 MINS)



View Asia Pacific  
DAY 1 - 06/2023 (2 MINS)



View Anaheim  
09/2023 (4 MINS)



View Asia Pacific  
DAY 2 - 06/2023 (2 MINS)

### WORLDWIDE WELLNESS MOVEMENT



Be a part of our worldwide proactive wellness movement  
(2 MINS)

### OPPORTUNITY OVERVIEW WITH INDUSTRY EXPERT



Leverage the power of social e-commerce to become impact entrepreneurs  
WITH **AMY DUNLAP** (22 MINS)



## SCIENCE MEETS WELLNESS

### DR. DAN GUBLER



Meet our Chief Scientific Officer Dr. Dan Gubler  
(3 MINS)

### SCIENTIFIC ADVISORY BOARD



Meet our Scientific Advisory Board  
(QUICK GLANCE - BRIEF BIOS)

### PRODUCT VIDEOS & FACT SHEETS



Vitalité  
(4 MINS)

PDF



Imúne  
(4 MINS)

PDF



Revive  
(3 MINS)

PDF



Éternel  
(3 MINS)

PDF



Purifi  
(3 MINS)

PDF



Collagène  
(3 MINS)

PDF

### RESEARCH INSTITUTE



Learn about our THREE Medicinal Plant Research Institute in Thailand  
(5 MINS)

### CELLULAR ABSORPTION & BIOAVAILABILITY CLINICAL STUDY



Learn about our powerful Cellular Absorption Technology  
WITH DR. DAN GUBLER (8 MINS)

PDF

### EPIGENETIC CLINICAL STUDY



Learn about our groundbreaking Epigenetic Study  
WITH DR. DAN GUBLER (9 MINS)

PDF

### WELLNESS WEDNESDAY SPOTLIGHT



Learn about the amazing science behind our products  
WITH HOLLY DEMOTT & DR. DAN GUBLER (75 MINS)



## BRAND AMBASSADOR TOOLS

### NDO | NEW DISTRIBUTOR ORIENTATION

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Learning the basics to jump-starting your business  
WITH **HOLLY DEMOTT & SAMSON LI** (60 MINS)

### SIMPLE ABC BUILDING BLOCKS

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Steps to simplifying, leveraging & making your business duplicatable  
WITH **KIM HUI** (13 MINS) [PDF](#)

### LAUNCHING YOUR BUSINESS

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Power-up by developing & practicing a systematic cycle  
WITH **AMY DUNLAP** (42 MINS)

### DAILY ACTIVITIES IN BUILDING YOUR PIPELINE

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Setting & practicing daily goals & activities for your business success  
WITH **ADRIANNE RUIZ** (46 MINS)

### EMPOWERING YOUR BUSINESS THROUGH HOSTING & PROMOTING EVENTS

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Effectively hosting & promoting events & the importance of following up  
WITH **HOLLY ROUSH** (39 MINS)

### BUILDING YOUR SUCCESS WITH THREE

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Sharing entrepreneurial tips on working the THREE financial rewards plan  
WITH **SAMSON LI** (24 MINS)

# simple **A B C** building blocks

## **A** PIQUE INTEREST:

1. Connect with your prospects and find out what their desires and needs are. Share with them what you've discovered through THREE and how this can possibly be the solution to meet their needs.
2. Depending on prepping status and interest:
  - ✓ If prepped already about why you're doing it and they're serious about exploring the opportunity (and if it's too long away from a Monday LIVE call), then send a recorded OPP (QR1).
  - ✓ If they are product or wellness driven, send either Dr. Dan's 16 mins overview (QR2) or one of the recorded Wellness Talk (QR3). LIVE ones are on Wednesdays, but if too far away from Wednesday, send a recorded one.

## **C** ALWAYS FOLLOW UP:

1. Always be caring; always be closing.

## **B** AFTER ENROLLMENT:

1. Send WOW and spend 10 minutes walking them through completion.
2. Send the NDO video (QR4).
3. Send a recorded OPP and/or Wellness Talk if they have not yet watched (QR1 & QR3).
4. Send them the Comp Plan training video. (QR5):
5. Plug into the system and teach them to invite guests to the LIVE Zoom Monday Global OPP Showcase, Tuesday Empowerment Training and Wednesday Wellness Talk (QR6).
6. Teach them to become qualified by sponsoring one BA on the LEFT and one BA on the RIGHT. Show them how to monitor team growth and focus on sponsoring 20 people within 30 days and place them to create cycles as a general rule.

QR1



OPP Showcase

QR2



Dr. Dan Overview

QR3



Wellness Talk

QR4



NDO Video

QR5



Comp Plan

QR6



LIVE Zoom

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A series of horizontal dotted lines for writing notes.

A series of horizontal dotted lines for writing notes.



# Welcome to our global community.

We are a group of diverse and multi-cultural entrepreneurs from all walks of life that are collaborating in creating the wellness movement. You are embarking on a journey of self empowerment and self-discovery in physical and financial wellness. Remember, you are in business for yourself but not by yourself. We look forward to working with you and hearing your success stories.

## Welcome Orientation Workbook

Date Completed: \_\_\_/\_\_\_/\_\_\_

Your Signature: \_\_\_\_\_

Your Sponsor Signature: \_\_\_\_\_



Learn More

Learn the WHY and HOW of WOW to maximize your business.